FACEngage

Exclusive offers, Practical discovery, Trusted collaboration

FACEngage is a value-exchange initiative through which members and partner organisations can extend and access exclusive offers across the FACE network.

400+ network Members and partners across FinTech and the wider financial ecosystem	**Direct access** Interested organisations connect with the provider's designated SPOC

Turning network strength into practical value

- FACE brings together organisations across lending, payments, SaaS, RegTech, data, identity, analytics, infrastructure, research, advisory and allied domains.
- FACEngage makes this diversity more useful by helping members and partners discover relevant capabilities and engage through clearly defined offers.
- Participating organisations can propose benefits for inclusion; FACE consolidates accepted offers and communicates them through its member and partner channels.
- Interested organisations then evaluate the offer and connect directly with the designated SPOC or inquiry form.

INTENT: Support focused discovery, practical evaluations, pilots and longer-term collaboration within a trusted network—while remaining consistent with FACE's neutral role as the RBI-recognised SRO-FT.

How FACEngage works

STEP 1 **Submit** Share the offer, terms and designated contact	STEP 2 **Consolidate** FACE organises accepted offers in one roster	STEP 3 **Circulate** Offers reach members and partners through FACE channels	STEP 4 **Connect** Interested organisations contact the provider directly

What participating organisations can share

Complimentary access Credits, limited-period trials, assessments or demonstrations that allow members to experience a capability.	**FACE network pricing** Preferential pricing or clearly defined commercial terms available specifically to eligible FACE members or partners.
Curated packages Bundled products, services, implementation support or knowledge resources designed around common ecosystem needs.	**Preferential access** Priority onboarding, integration support, extended testing, early access or other practical participation benefits.

A useful offer is:

- **Specific.** The benefit is easy to understand and meaningfully different from a general product description.
- **Relevant.** It addresses a practical requirement within the FACE member or partner ecosystem.
- **Transparent.** Eligibility, validity, material conditions and exclusions are stated clearly.
- **Actionable.** A designated SPOC, inquiry form or link enables interested organisations to respond directly.

Value across the FACE network

For organisations extending offers Gain targeted discoverability among relevant peers; explain the practical value of a capability; initiate better-informed conversations; and create pathways for evaluations, pilots and appropriate longer-term relationships.	**For organisations availing offers** Discover relevant products, services and institutional resources; access preferential benefits; shorten the initial search process; and connect directly with the appropriate provider representative.

From discovery to collaboration

STEP 1 **Discover** Identify a relevant offer or capability	STEP 2 **Evaluate** Review suitability, terms and implementation fit	STEP 3 **Pilot** Explore a trial, demonstration or initial engagement	STEP 4 **Collaborate** Build an appropriate longer-term relationship

How FACEngage strengthens the ecosystem

- Reduces information gaps by bringing relevant offers and capabilities into one structured channel
- Improves access for smaller and emerging FinTechs that may have limited discovery bandwidth
- Encourages peer-led capability building, implementation learning and responsible innovation
- Creates repeatable engagement beyond isolated introductions or one-off outreach

Programme principles and safeguards

No FACE endorsement Inclusion does not constitute certification, recommendation, approval or endorsement by FACE.	**Direct relationship** Evaluation, due diligence, agreement, delivery and support remain between the interested and offering organisations.
Provider responsibility The offering organisation is responsible for accuracy, terms, fulfilment, support and applicable compliance.	**Independent assessment** Members and partners should assess suitability, risks and requirements indepndently.